

Upcoming Events



September 22-25, 2017	ASBO International Conference, Denver, Colorado
October 12 -13, 2017	Fall 2017 VASBO Conference, Hilton Hotel & Spa, Short Pump, VA
January 10- 11, 2018	Winter 2018 Joint VASS & VASBO Conference, Richmond Marriott Downtown, Richmond, VA
May 23-25, 2018	Spring 2018 VASBO Conference, Inn at Virginia Tech, Blacksburg, Virginia

Reaching Your Maximum Potential

By VASBO President, LaShahn Gaines

Greetings,

I hope you are excited and in anticipation of an awesome 2017-2018 school year. I trust you are ready to lead with wisdom, strength and courage as we open the doors of our schools, and the windows to our hearts, to thousands of young people.

To assist you this year in your role as a School Business Official, the 2017-2018 VASBO Leadership Team has embarked upon several initiatives which align with our strategic plan that include, but are not limited to:

- Website** -Enhancing the VASBO website in the areas of web page design, website navigation, member reporting, event registration, membership engagement as well as the ability to handle both organizations and individuals as members in a single system.
- SFO Certification Cohort Program** - Improving the UVA School Business Official (SBO) Certification Cohort program so that school business officials can earn a national certification—Certified Administrators of School Finance Operations (SFO)—through the Association of School Business (ASBO), International. We are delighted that this new program will be kicked off in 2018 and Horace Mann has agreed to sponsor four \$1000 scholarships. Therefore, you are encouraged to attend the 2017 Fall Pre-Conference session on Thursday, October 12th titled “SFO Prep Class – Accounting” where you will learn more about the SFO Certification program and how to qualify for the scholarships.
- Targeted Training for All School Business Officials** - VASBO is really the only association that provides focused and targeted professional development to school business officials in Virginia. Therefore, over the past few months, the

VASBO Directors (with Mandy Hall serving as the primary point-of-contact) have planned a great fall conference with you in mind. Meaningful and relevant conference topics include updates on health reform, VRS, GASB accounting principles, school law, and so much more. The conference program includes four professional development tracks: budgeting, compliance, financial reporting and school bookkeeping. In hopes of attracting Food Service Supervisors, School Bookkeepers, Human Resource Directors and other business leaders to our conferences, we planned professional development opportunities specifically designed to enhance the skill level and strengthen the knowledge base in leading these vital functions in our schools. With increased levels of accountability at the local, state and federal levels, it is imperative that all department and school site personnel are knowledgeable and well trained.

Overall, the 2017 fall conference promises to be upbeat, festive and filled with great learning as our VASBO conference theme is “Reaching Your Maximum Potential”. School districts with three or more attendees at the fall conference will be entered to win a \$500 attendance incentive award, which will be paid for by check at the end of the conference on Friday, October 13 at 4:15 p.m.

In closing, I wish everyone a successful 2017-2018 school year and rest assure that each of you are an incredible gift to your school district, to VASBO, and to the Commonwealth of Virginia as a whole. Your commitment to public education is much appreciated.

The VASBO Leadership Team looks forward to serving you this year. I look forward to seeing you on October 12 and October 13 at the Hilton Hotel & Spa, in Short Pump, Virginia.



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Reaching Your Maximum Potential

VASBO President, LaShahn Gaines, encourages you and VASBO to aim for maximum potential!

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VASBO’s Management Team

New Executive Team sworn in on June 2, 2017 at the 2017 Spring Conference in Williamsburg, VA.

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Executive Director’s Update

Executive Director, Steve Bateson, shares updates.

Strategic Plan

The VASBO Strategic Plan maps the way forward!

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The School Finance Officer Certification: Why Should I Bother?

VASBO Past President, Shannon Irvin explains the benefits of obtaining the SFO Certification.

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FY2017 ASBO, International Eagle Award Winners, VA Cardinal Award Winner, VASBO Scholarship Winners, Survey Contest Winner

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Announcements & Acknowledgements

Announcements, VASBO Past Presidents, Vendors, sponsors and partners

Meet Your Executive Leadership Team!



LaShahn Gaines
President

LaShahn was born and raised in Washington, D.C. and has been a public servant for over twenty-five years. She earned her Bachelor's Degree in Accounting from George Washington University (G.W.U.) in 1992 and her Master's Degree in Accounting from Strayer University in 2009. In addition, she has achieved several certifications: Certified Public Accountant (CPA) with the Commonwealth of Virginia and Certified Public Manager (CPM) through G.W.U. She is also a Certified Virginia School Business Official (VSBO) through University of Virginia (UVA) – Cohort 3. LaShahn has been serving as the Chief Financial Officer for Spotsylvania County Public Schools (SCPS) for the past twelve years. She enjoys shopping, reading, motivating people to fulfill their purpose in life and spending time with her husband Brian, Sr. of 25 years and her three children, Brian Jr., Brittany and BreShahna. LaShahn is also ordained minister with the Pentecostal Churches of the Apostolic Faith (PCAF) International. Overall, LaShahn loves numbers and people.



Brook Thomas
President- Elect

Brook was raised on the Eastern Shore of Virginia. She is a graduate of The College of William and Mary and has been a licensed CPA for fourteen years, working primarily in government auditing and accounting. Brook serves as Co-Treasurer for the Eastern Shore of Virginia Chamber of Commerce and has served as the Chief Financial Officer for Northampton County Schools (her high school alma mater) for nearly eight years. Brook takes pride in being able to make a professional contribution back to the school district that provided the foundation for her career. In her free time, Brook enjoys spending time with family, traveling, and volunteering as the treasurer for a local youth garden.



Tim Yetter
Treasurer

Thomas C. Yetter (Tim) earned his Bachelor's of Science in Accounting from Mount St. Mary's College located in Emmitsburg, Maryland. Tim has been in K-12 finance for 32 years. He has served in many capacities such as: Grants & Construction Accountant, Manager of Accounting Operations, Supervisor of Procurement/Logistics, Chief Budget Analyst, Budget Director, and currently he is serving as the Director of Financial Services for Loudoun County Public Schools. He has served in this role for the past 14 years. Tim has been a member of VASBO since 2005, a member of ASBO, International and a member of GFOA since 1993. Tim has earned several certifications with ASBO International to include: Certified Administrator of School Finance and Operations (SFO), Certificate of Excellence Commission and Certification Commission.



Christina Berta
Secretary

Christina earned her Bachelor's Degree in Business Administration: Accounting from Catawba College in Salisbury, NC in 2002 and her MBA with a concentration in Human Resources from Strayer University in 2005. Christina has spent her entire career, of over fifteen years, in various roles with progressive leadership roles as a public servant. Currently, she is the Chief Financial Officer for Williamsburg-James City County Public Schools where she has served in this role for almost three years. Christina is a Certified Virginia School Business Official (VSBO) through the University of Virginia's (UVA) partnership with VASBO – Cohort 2. Christina enjoys spending time outdoors, traveling, and making a positive impact on everyone whose path she crosses. Additionally, she enjoys spending time with her family and friends.



Tina Cropp
Director

Tina is originally from Cincinnati, Ohio and has been the Finance Director with Madison County Schools for nearly 20 years. She earned her Bachelor's Degree from Old Dominion University, her MBA from Strayer University, and participated in Cohort 1 to become a Certified Virginia School Business Official through the University of Virginia. Tina has one granddaughter named Devin, and they both love swimming and the Virginia Tech Hokies!



Katherine Miano
Director

Katie is a graduate of Virginia Tech with a BS in Accounting. After graduating she worked for a regional public accounting firm, Robinson, Farmer, Cox Associates, as an auditor for 11 years auditing Counties, Cities, Towns, School Divisions, and Authorities. During this time, she also prepared individual, corporate, and non-profit tax returns. Katie began working for Montgomery County Public Schools in January 2008 as the Controller and on July 1, 2017 she was promoted to Finance Director. Katie completed certification (VSBO) in the Virginia School Business Officials as part of the first cohort program conducted by the University of Virginia. She served as a director on the VASBO management team from 2011-2012. She stepped down due to the birth of her son. She re-joined the management team in 2014-2015 as the chair of the membership committee. She is excited at the opportunity to be a director again. She loves VASBO.



Mandy Hall
Director

Mandy Hall has been in the school business profession for the past 9 years. Specifically, Mandy is in her fifth year as the Director of Business for Salem City Schools and worked for four years as the Accounting/Finance Specialist for Floyd County Schools. Prior to working in the school business area of school administration, she worked in the banking and mortgage industry. Mandy graduated from Radford University with a BBA in Finance and from National College with a MBA a few years later. She has been married to her husband Shannon for 9 years. They have a 7 year old son (Bryan) and a 7 month old daughter (Sydney) who take up the majority of their free time.



John Broderick
Director

John has been in the field of finance for over 33 years. He earned his B.S. degree from SUNY College of Technology and his M.B.A. from St. Bonaventure University. In addition, he is a Certified Virginia School Business Official (CVSBO) through the University of Virginia Cohort Program. He has also completed the Aspiring Superintendent's Program as part of the Virginia Polytechnic Institute Doctorate in Education curriculum. He is currently the Director of Finance & Operations at Sussex County Public Schools, has been Superintendent Designee, and has served in New York and Virginia Public Schools since 2008. John enjoys technology, cooking, and has become a jack of all trades in homeownership. He has been married to his wife Debra for 28 years and has 2 children, Rebecca who just graduated Summa Cum Laude from University of Virginia with a degree in Human Resources and is a new Benefits Coordinator for HAVAS Worldwide in Manhattan and Matthew who just graduated from Richard Bland College and will be continuing his studies to pursue a degree in I.T. from the University of Richmond.



Christine Fleming
SASBO Director

Christie Fleming is the Director of Finance for Dinwiddie County Public Schools. She has been with the school division for twenty-five years, the last nine serving as the Director of Finance. She earned her Bachelor's Degree in Business Administration from Averett University. In addition, she is a Registered School Business Official and a Certified Virginia School Business Official through the University of Virginia cohort 1. She loves reading and spending time with her family and friends. Christie also served as the President of VASBO for 2009-2010.



Shannon Irvin
Immediate Past President

Shannon has been fortunate enough to work with Nelson County Public Schools for almost 25 years in a number of different capacities, most recently as the Assistant Superintendent for Administration. She is honored to serve on a number of advisory boards including the Virginia Retirement System Defined Contribution Plan Advisory Board; the Nelson County Education Foundation; the Lynchburg College School of Education, Leadership Studies, and Counseling Advisory Board, Liberty University Community Advisory Council, and the School Systems of Virginia Insurance Programs Board to name a few. She has been a member of VASBO for almost 25 years and has had the privilege to serve the organization in a number of capacities, including her current role as immediate past president of the organization.

Shannon has served as a Treasurer of the Nelson County Relay for Life, Finance Committee Chairman of her church, and is the current Treasurer of the Wellington Forest Homeowner's Association. Believing that education is a lifelong process, Shannon has continued her education by taking courses at the Community College, James Madison University, Virginia Tech, and the University of Virginia to expand her knowledge. She is a regular volunteer of the Nelson County Food Pantry, and frequently participates in the Alzheimer's Memory Walk, Relay for Life and Bowl for Kids' Sake fundraisers in support of causes in her community. Finally, but certainly not least of all, Shannon is the mother and cheerleader for 3 terrific young adults who continue to make her proud each and every day.

VASBO Leadership Committees

This year VASBO looks forward to serving each of you through its thirteen committees. If you are interested in working on any of these committees, please contact the chair of the respective committee. Thank you for your willingness to share your talents, skills, and abilities to build upon VASBO's rich foundation.

VASBO COMMITTEES	COMMITTEE CHAIR	COMMITTEE CO-CHAIRS
1. Resolutions	Vizel Townsend, Hampton City VTOWNSEND@HAMPTON.K12.VA.US	Bridgette Smith-Hurd, Spotsylvania County
2. Audit	Amy Hardy, Pittsylvania County AMY.HARDY@PCS.K12.VA.US	Michelle S. McClanahan, Campbell County
3. Nominations	Shannon Irvin, Nelson County SIRVIN@NELSON.K12.VA.US	Bill Bowen, York County
4. Constitution and Bylaws	Karen Murray, Middlesex County KMURRAY@MCPS.K12.VA.US	Tracy Shaver, Harrisonburg City
5. Continuing Education	Krista Kelly, Manassas Park City KRISTA.KELLY@MPARK.NET	Barbara Stombock, Shenandoah County
6. Legislative	Wendy Barringer, Tazewell County WBARRINGER@TAZEWELL.K12.VA.US	Beth Shupe, Wise County
7. Vendor	Tracey Worley, Pittsylvania County TRACEY.WORLEY@PCS.K12.VA.US	Tammy W. Quesenberry, Carroll County
8. Membership	Misty Caish, Virginia Beach City MISTY.CAISH@VBSCHOOLS.COM	Chip Jones, Cumberland County
9. Welcome	Joanne Wright, King and Queen County JWRIGHT@KQPS.NET	Monique Barnes, Hopewell City
10. Cardinal Award	Deborah White, Goochland County DWHITE@GLND.K12.VA.US	Brook Thomas, Northampton County
11. Scholarship	Bill Bowen, York County WBOWEN@YCS.D.YORK.VA.US	Wayne Cosby, Henrico County
12. Data Quality Improvement	Lisa Frye, Loudoun County LISA.FRYE@LCPS.ORG	Vacant
13. Technology	Monique Barnes, Hopewell City MBARNES@HOPEWELL.K12.VA.US	Steve Bateson, VASBO
Other – Liaisons & Reps		
ASBO Representative	Shannon Irvin, Nelson County SIRVIN@NELSON.K12.VA.US	N/A
Past President Liaison	Wayne Cosby, Henrico County WACOSBY@HENRICO.K12.VA.US	N/A
Vendor Representatives	Kelly Whitley, Forecast5 Analytics KWHITLEY@FORECAST5ANALYTICS.COM	N/A
Vendor Representatives	Donny Brown, Horace Mann DONNY.BROWN@HORACEMANN.COM	N/A

Executive Director's Update

By Executive Director, Steve Bateson

A tremendous amount of time and effort has been put into planning the Fall Conference since we last met at the summer management team meeting on July 14, 2017. The Technology Team began the process of transitioning from the current Your Membership website software to Member Clicks. The tentative "Go-Live" date is February 2018. Also, UVA has agreed to create a Cohort program that meets the needs of the SFO certification program, which is a nationally recognized certification program. A joint UVA & VASBO meeting is scheduled for late September to work out the details with the goal of starting the program in January 2018. The 2017 Fall conference and hotel registrations were opened mid-August to provide more lead time for planning and registration purposes. VASS and VASBO will host a Joint Winter conference at the Richmond Marriott on January 10 and 11, 2018. In addition, a memorandum of understanding was drafted and executed to delineate the roles and responsibilities between VASS and VASBO during the Winter Conference. Moreover, at the Joint Winter Conference, Horace Mann will present four (4) \$1,000 scholarships to school business officials who plan to enroll in the UVA/VASBO SFO Certification Cohort Program.



VASBO Strategic Plan and Input

At the Winter 2015 Conference, VASBO embarked upon drafting a Strategic Plan document to add to its rich history. VASBO's strategic plan provides a blueprint to enhance professional development offerings, member and vendor engagement, and fiscal sustainability. In addition, it provides a long-range planning process for organizational growth as well as a mechanism for the organization to evaluate progress. Please see the key components of the plan below. If you would like to provide input for the strategic plan, contact Brook Thomas, President-Elect at bthomas@ncpsk12.com.

Mission:

VASBO promotes the highest standards of school business practices for its membership through professional development, continuing education, networking, and legislative impact.

Vision:

VASBO strives to be the organization that facilitates excellence in Virginia public school business through professional learning experiences that maximize the capacity of each member to be technically proficient, to forge strong community partnerships, and to meet the needs of stakeholders.

Core Belief Statements:

1. Leadership – We serve our members by providing relevant and meaningful professional development offerings and opportunities needed to succeed and we provide financial guidance to stakeholders.
2. Accountability – We believe in professional ownership, efficient management of resources, and fiscal accountability.
3. Excellence – We pursue the highest standards of fiscal and operational performance and achievement through technological uses, innovative, and data supported practices.
4. Collaboration – We depend upon shared responsibility and partnering with its members, other professional organizations, federal and state government agencies and school communities.
5. Transparency – We support and utilize a variety of communication methods to connect members, vendors, sponsors, and partners.

6. Professionalism – We expect the organization as a whole and its members to display competent and skillful behaviors in alignment with the business profession.
7. Ethics – We serve our members in an environment that fosters integrity and honesty.

Goals and Objectives:

Goal 1 - Continuing Education

Enrich professional development offerings and opportunities to ensure that they are relevant, timely, accessible, appropriately differentiated to maximize the capacity and technical proficiency of the membership.

Objectives

- a. Develop a comprehensive curriculum cycle to ensure regular and consistent opportunities to learn or review school business fundamentals.
- b. Provide opportunities to enhance the leadership skills of all school business officials.
- c. Identify and implement strategies to better differentiate professional development and training opportunities by experience level, district size and type, and location.

Goal 2 - Legislative

Advocate on behalf of Virginia school districts for funding to vigorously enforce the standards of learning, implement required mandates from the Department of Education, and make the most effective and efficient use of district resources to provide a high quality education to students of the Commonwealth.

Objectives

- a. Develop and implement a more effective means of regular communication with members regarding important legislative proposals and VASBO's legislative initiatives and advocacy efforts.
- b. Develop a tool to allow VASBO members to more easily participate in advocacy efforts.
- c. Enhance legislative advocacy relationships with other educational organizations (SASBO, ASBO, VASS, VSBA & VASPA).

Goal 3 - Technology

Fully leverage modern technology tools to enhance member communication, collaboration, and education.

Objectives

- a. Allocate sufficient funding and/or staff time to ensure that the VASBO website is updated regularly, is more dynamic and current, and is the principal source of communication to members.
- b. Increase number and types of distance learning opportunities (e.g. webinars, podcasts, videos, simulcasts, etc.) available to members.
- c. Increase VASBO electronic presence through member participation emphasizing electronic media, social networking and other appropriate communication tools that are in the best interest of VASBO.

Goal 4 - Fiscal Sustainability

Safeguard the continued viability of the organization by expanding membership and ensuring appropriate funding, staffing, and member involvement

Objectives

- a. Expand membership by enhancing the diversity of members engaged in VASBO (regional, hierarchical, generational).
- b. Expand vendor involvement in ways that will provide fiscal support to VASBO and/or add value to VASBO membership.

Goal 5 - Membership Engagement & Networking

Retain and grow membership in VASBO through relevant membership engagement.

Objectives

- a. Maximize involvement by recruiting and utilizing volunteers.
- b. Enhance value of membership for all business officials including those who are new to school business.
- c. Establish and promote quarterly regional meetings to encourage networking and collaboration throughout the year.



SFO® Certification Program



4% or 

Percentage and number of active VASBO membership (163 members) holding the nationally recognized SFO Certification.

CERTIFIED SFOs

Monique Barnes- Hopewell City
 Lisa Frye- Frederick County
 Penny Hodge-Roanoke County
 Paul Imig- Powhatan County (retired)
 Dennis Jarrett- York County
 Thomas Yetter- Loudon County

VASBO hopes to **triple** this number within the next year or so. To assist in achieving this goal, Horace Mann will be awarding four (4) VASBO members with a \$1,000 scholarship at the Joint VASS/VASBO Winter Conference in Richmond, Virginia. These scholarships will be used to help offset the cost of VASBO members attending the UVA/VASBO SFO Certification Cohort Program that will start in 2018.

TO LEARN MORE ABOUT THE SFO CERTIFICATION:

- Visit ASBO International at : <http://asbointl.org/learning-career-development/certification>
- Talk to and get more information from VASBO Members who hold the SFO Certifications.
- Attend VASBO's Fall Pre-Conference Session on October. 12 at 1 p.m.

The School Finance Officer (SFO) Credential: Why Should I Bother?

By VASBO Immediate Past President, Shannon Irvin

Why should I become a SFO? I have asked myself this question quite a few times over the last couple of years and I always come back to the fact that I have an earnest desire to increase my skills so I can do the best job possible for the children of my school district. We are blessed here in Virginia to have a fine group of dedicated professionals who work tirelessly to meet the needs of students across vast demographics. While many of us are trained accountants, not all of us began our career with the end goal of School Finance Officer in mind. Sadly, we have witnessed some Certified Public Accountants (the former sole credential to exemplify professional competence) struggle to adjust to the intricacies involved in public school finance. While one could argue that good accounting practices are good accounting practices, we all know that there is no other organizational structure quite like the one which exists in public education. One must become aware of these differences and how to avoid the pitfalls which could jeopardize the financial condition of the organization and cause irreparable damage to one's professional career.

For those of you beginning your career, the initials SFO behind your name will go a long way in opening doors for you as you progress up the ranks of administration. When Human Resource Directors see this credential they will automatically know that you have the requisite knowledge base to direct the financial operations of their school divisions. School Boards strive to assure their citizenry that they are good stewards of any and all funds entrusted to them. Thus, having a highly qualified SFO at the financial helm of a school division goes a long way in providing the important assurance that funds are handled with transparency and discernment. Increased competition from virtual and online education services coupled with the penchant that legislators have for charter

and private education providers, the competition for the tax dollar will become even greater. We must prove that we are worthy and uniquely capable to merit the investment of trust and dollars to provide the very best education possible for our students.

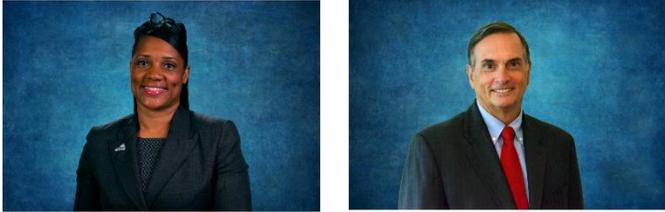
For those of you who want to travel and expand your horizons, not only is this standard recognized in Virginia, the SFO designation is recognized across the United States and Canada. Odds are that those entering the workforce, or those who have recently entered the profession, will be more mobile than any of the generations which have gone before. Having a credential which is widely recognized as the industry standard will go a long way in leveling the playing field as you compete for positions across our great nation and beyond.

Finally, for those of us rounding out our careers and still hoping to make a difference, the SFO designation is validation that you have acquired the knowledge and training to be an expert in your field. You can rest assured that you did what was in your power to make a difference in the life of a child. When one looks at the SFO credentialing in this manner, how could anyone not believe that the SFO is a priceless designation?

I am, and have always been, proud of the work that VASBO has done in supporting the work of the local School Business Officials. With tight budgets and limited funds, staff development opportunities are many times few and far between. Without the offerings provided by VASBO, many small divisions would be left behind and the negative impact upon school divisions immense. Embarking upon this new challenge of providing training opportunities to prepare members for the rigors of a national certification program shows me that VASBO is headed in the right direction and that the Commonwealth of Virginia will continue to be in good hands.

ASBO Eagle Award

One of the highest honors in school business, the ASBO Eagle Award, celebrates visionary leaders in the profession whose outstanding leadership and dedication have improved student achievement and enriched communities.



LaShahn Gaines, VASBO President and Chief Financial Officer of Spotsylvania County Public Schools and **David Cline**, Associate Superintendent of Finance and Support Services of Prince William County Public Schools are both recipients of the 2017 Distinguished Eagle Award.

What a tremendous honor to have two of the four recipients this year who are members of VASBO! The awards ceremony will take place on Saturday, September 23rd at the annual ASBO Conference in Denver, Colorado.

Scholarship Award Winners

VASBO offers three \$1,500 annual scholarships to deserving high school seniors. This year's awardees were chosen based upon the VASBO Scholarship Committee's assessment of their academic achievement, character, school, community service, and career goals.



This year's winners were recognized at the 2017 VASBO Spring Conference in Williamsburg, Virginia on June 2, 2017. Pictured from the left:

Kennedy Eagle, graduated from John Handley High School, Winchester City

Kristen English, graduated from Hopewell High School, City of Hopewell

Matthew Marscheider, graduated from Frank W. Cox High School, Virginia Beach

Virginia Cardinal Award

The Virginia Cardinal Award is VASBO's premier recognition given to one of its members each year for exemplifying professionalism, leadership, and innovation in the field of school business management. The award winner is announced at the Spring VASBO conference. The winner also attends the Southeast Association of School Business Officials (SASBO) conference as VASBO's distinguished guest.

The 2017 Cardinal Award winner is **Tina Cropp**, Director of Finance for Madison County Public Schools for over 18 years. She is also starting her third year



as a Director for VASBO and was in the first cohort to complete the UVA/VASBO certification program. Tina has been instrumental in coordinating a regional group of finance directors called the "Wizards" since 2008. In one of her Cardinal Award nominations, she was cited for her strong mentorship of a new finance director in a nearby school division and her assistance to staff in the absence of that finance director during a critical seven week period. As a finance director in a small school division, she wears many hats including payroll and benefits coordinator, deputy clerk, and member of the school/county CIP committee. According to her superintendent, Dr. Matthew Eberhardt, she is a "difference maker"--she is valued for her focus on people, especially the students and staff, but also with peers, elected officials and all stakeholders; and her high professional standards.

FY2018 VASBO DATA COLLECTION SURVEY WINNER

Hilda W. Harmon, Assistant Director of Finance for Suffolk Public Schools, is the winner of the Collection Survey contest. Of all those who completed the survey, her name was selected as the winner of a FREE fall conference registration for the VASBO Fall Conference on October 12 and 13 in Short Pump, Virginia. Congratulations and we look forward to seeing you at the conference!

Past Presidents are still an integral part of the VASBO organization. At the Winter Conference, Past Presidents will discuss VASBO Officer nominations to be voted upon at the Spring Conference. Each year at the Spring Conference, VASBO honors the Past Presidents during a reception. All VASBO Past Presidents are invited to all VASBO Conferences. For ideas, please contact Wayne Cosby, Past President Liaison at wacosby@henrico.k12.va.us.

VASBO Past Presidents

<u>Name</u>	<u>Year</u>	<u>Name</u>	<u>Year</u>
Shannon Irvin	2016-17	Edith Williams	1989-90
Bill Bowen	2015-16	Bob May	1988-89
Wayne Cosby	2014-15	Jim Ward	1987-88
Lisa Frye	2013-14	Wayne Mehanes	1986-87
Penny Hodge	2012-13	John Ryder	1985-86
Joanne Wright	2011-12	F. Carroll Alexander	1984-85
William Flaherty	2010-11	Colleen Dryden	1983-84
Christie Fleming	2009-10	Joseph Black	1982-83
Dennis Jarrett	2008-09	George Atwell	1981-82
David Cline	2007-08	John Shughrue	1980-81
Leslie Peterson	2006-07	Nathan Young	1979-80
James Meyer	2005-06	David Alexander	1978-79
Fred Cabler	2004-05	Virginia Thomas	1977-78
James Thorsen, Jr.	2003-04	Paul Quintrell	1976-77
Steven Bateson	2002-03	Jerome Stern	1975-76
Robin Corson	2001-02	Joseph Ringers, Jr.	1974-75
Robert Aylor	2000-01	John Schneider	1973-74
Raymond Leonard	1999-00	Rolland Bowers	1972-73
Janet Brown	1998-99	Richard Wingfield	1971-72
James Beckner, Jr.	1997-98	Marvin Sutphin	1970-71
Norma Frye	1996-97	Leon Cashwell	1969-70
Alexander Bostrom	1995-96	Earle Buffington	1968-69
Dave Papenfuse	1994-95	Bayes Wilson	1967-68
Bobby Hall	1993-94	Clement Jacobs	1966-67
T. J. Bise	1992-93	W.C. Campbell	1965-66
Glenn Burdick	1991-92	Organizational Meeting	1965
Stephen Partin	1990-91		



Past Presidents having fun at the 2017 Spring Conference

ANNOUNCEMENTS

THE 53rd ANNUAL FALL CONFERENCE will be held on Thursday, October 12th and Friday, October 13th at the Hilton Hotel and Spa in Short Pump, Virginia. Our conference theme for this year is **"Reaching Your Maximum Potential."** All attendees are asked to bring laptops as all materials for the business meeting will be accessed online through the VASBO website.

Conference Attendance Incentive Award - For each school district that registers three or more staff persons for the Friday, October 13 Fall conference, the district will be entered into a drawing for a \$500 check to be used for refreshments during local finance team meetings and/or school bookkeeper in-service training sessions.

Please visit the www.vasbo.org to:

- Register for the conference - Please log into the website using your login ID and password in order to take advantage of the Member pricing.
- View the Conference at a Glance Schedule.
- Make accommodation reservations - Hotel Reservations must be made by Wednesday, September 27, 2017. Hotel rooms are on a first-come, first-serve basis.

VALUABLE CONTRIBUTIONS: If you are aware of individuals who have made a valuable contribution to VASBO or any school business officials who are retiring this year and you would like to recommend that VASBO honors them with a resolution, please contact the VASBO's Resolution Chair, Vazel L. Townsend, at vtownsend@hampton.k12.va.us or at 757-727-2339.

LEGISLATIVE PRIORITIES: VASBO is in the process of drafting its Legislative Priorities for FY 18 and your feedback is very important. Please provide feedback to our Legislative Chair, Wendy Barringer, at wbarringer@tazewell.k12.va.us or at 276-988-511 no later than Monday, September 25.

TECHNOLOGY COMMITTEE: VASBO is in the process of updating its website. Please provide feedback to our Technology Committee Chair, Monique Barnes, at mbarnes@hopewell.k12.va.us or at 804-541-6400 no later than Monday, October 16, 2017.

NEWSLETTER SUPPORT: VASBO is appreciative of Terrilyn Pete, the Financial Services Division Chief for Fauquier County Public Schools, for her willingness and expertise in enhancing the VASBO Newsletter Template.

VASBO wishes to thank our 2016-2017 Vendor Members and especially our Sustaining Sponsors (listed below) who contribute not only funds, but their time and expertise, to make VASBO a better organization. Vendors, Sponsors and Partners, thank you for your dedication to public education. VASBO is actively updating its member list for 2017-2018.

VASBO Vendors, Sponsors & Partners



Name	Sponsorship	Primary Contact
American Fidelity Assurance Company	Diamond	Dixcy Kilduff
Forecast5 Analytics	Diamond	Mike English
VACORP	Platinum	Stephanie Heintzman
Virginia Retirement Specialist	Platinum	Robert Cox
Horace Mann Insurance	Platinum	Donny Brown
Source4Teachers/Mission One	Platinum	Paula Verammen
ESS—Education Solutions Services	Gold	Russell Leboff
TRA School Software Solutions	Gold	Mallory Wiggs
RDA Systems	Gold	Dave Davis
Pierce Group Benefits	Gold	Donna Nixon
Sonny Merryman, Inc.	Gold	Whitney Kopanko
YellowFolder	Gold	Josh Ferrel
Data Business Systems	Silver	Larry Harmon
First Financial Group	Silver	Scott Middlesworth
Facilitron	Silver	Trent Allen
Keystone Information Systems	Silver	Judd Van Dervort, Jr.
K12 Enterprise	Silver	Jeremy Fass
PCG Education	Silver	Josh Ellis
Online School Management Systems	Silver	Tony Watkins
Pittsburgh Stage, Inc.	Silver	Jake Poling
SODEXO	Silver	Amy Oliver
The Omni Group	Silver	Mark Buckley
Cunningham Recreation/Gametime	Silver	Gregg Dolings
Chalk Schools	Silver	Daniel Obregon
Kronos	Member	John Jamieson
VIRCO Manufacturing	Member	Tiffany Hanna
School Dude	Member	Scott Carpenter
US Communities	Partner	Matt East
Wells Fargo Bank	Partner	Greg Snow